



Career Development Center  
[www.sju.edu/careers](http://www.sju.edu/careers)

**INTERNATIONAL RELATIONS**  
COLLEGE OF ARTS AND SCIENCES

Knowledge of world affairs and trends is essential in today's global environment. The goal of the international relations program is to help you develop the tools you will need to succeed in your future, whether that be in the corporate world, education, government or diplomatic service, the non-profit sector, law school or graduate school.

The international relations faculty is a dedicated and energetic group who take the role of the teacher-scholar very seriously. Respected as experts in their fields, publishing books and articles and attending conferences around the world, the faculty craft excellent courses and make interesting and interactive classroom presentations.

Requiring introductory or foundational classes in economics, history and political science, the program gives students a multidisciplinary perspective on regional and global issues. At the upper division level, students explore relevant phenomenon – like social protest movements, colonialism, globalization, revolution, authoritarianism and democracy, war and peace – that most interest them. The program also makes the teaching and development of research and writing skills explicit while sharpening presentation and analytic skills.

In addition, students often pursue a minor, especially in a foreign language, history, economics, political science and Latin American, Asian or European studies. Many majors choose to spend a semester abroad, take a summer study tour or intern locally or in Washington, D.C.

#### **LEARN MORE ABOUT THE INTERNATIONAL RELATIONS MAJOR:**

- Visit the International Relations Major's Website: <http://www.sju.edu/majors-programs/undergraduate/majors/international-relations-major>
- Visit the College of Arts and Sciences Advising Support Center, located in Barbelin 122
- Contact the International Relations Department to schedule a meeting with a faculty member by calling 610-660-1785
- Speak with current students in the major
- Schedule an appointment with the [Career Development Center](#) at 610-660-3100

#### **WHAT CAN I DO WITH A MAJOR IN INTERNATIONAL RELATIONS?**

Whatever you put your mind to! You can learn much more at [www.onetonline.org](http://www.onetonline.org). Following are descriptions of just a few of the careers you might pursue:

**Customs Broker:** Prepares customs documentation and ensure that shipments meet all applicable laws to facilitate the import and export of goods. Determines and tracks duties and taxes payable and process payments on behalf of client. Signs documents under a power of attorney. Represents clients in meetings with customs officials and apply for duty refunds and tariff reclassifications. Coordinates transportation and storage of imported goods.

**Paralegal:** Assists lawyers by researching legal precedent, investigating facts, or preparing legal documents. Conducts research to support a legal proceeding, to formulate a defense, or to initiate legal action.

**Political Scientist:** Studies the origin, development, and operation of political systems. Researches a wide range of subjects, such as relations between the United States and foreign countries, the beliefs and institutions of foreign nations, or the politics of small towns or a major metropolis. May study topics such as public opinion, political decision making, and ideology. May analyze the structure and operation of governments, as well as various political entities. May conduct public opinion surveys, analyze election results, or analyze public documents.

**Urban and Regional Planner:** Develops comprehensive plans and programs for use of land and physical facilities of local jurisdictions, such as towns, cities, counties, and metropolitan areas.

**HOW CAN I ENGAGE MY INTEREST IN INTERNATIONAL RELATIONS OUTSIDE THE CLASSROOM?**

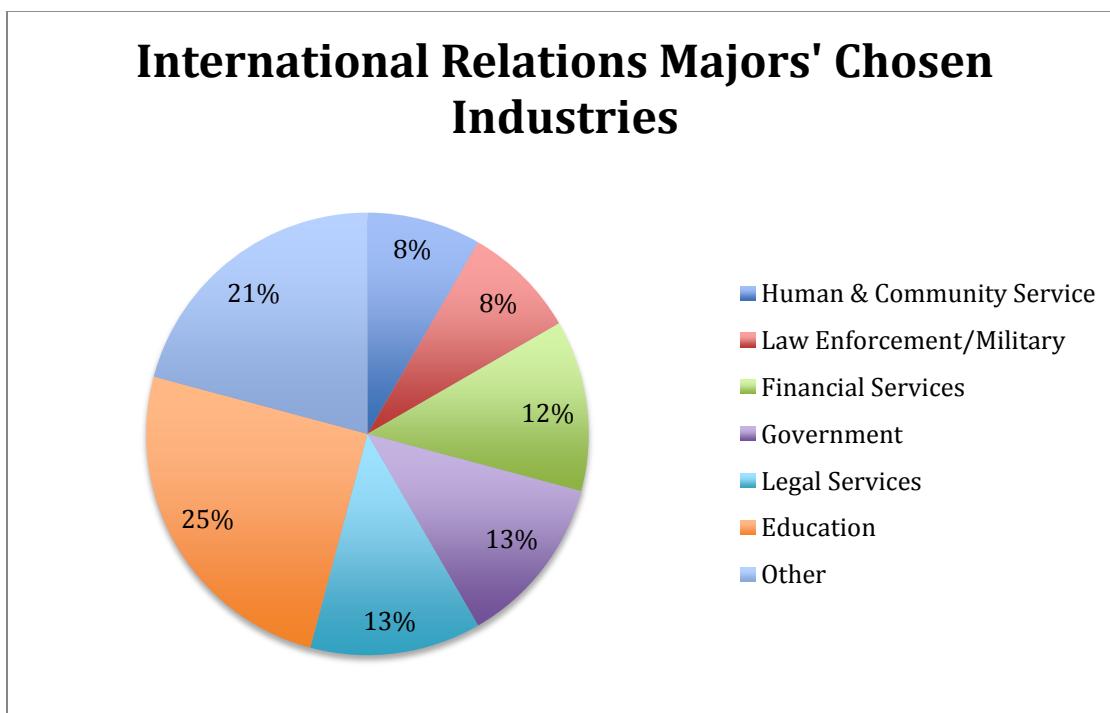
There are so many opportunities to get involved at Saint Joseph’s University and beyond – and to develop experience in your major while doing so! Here are just a few:

Amnesty International  
Economics Society

Model European Union Program  
Study Abroad

**OUTCOMES – A CLOSER LOOK AT SJU GRADUATES WITH DEGREES IN INTERNATIONAL RELATIONS:**

As depicted in the chart below, the majority of new graduates have started their careers in the Education field. Many others have selected a variety of industries. (Data from Saint Joseph’s University Career Development Center’s Post-Graduation Survey, 2008 – 2012.)



**Here is a sampling of positions our graduates have accepted:**

Annual Giving Officer  
Case Manager  
Classroom Teacher  
Client Relations Associate  
Custodies Account Manager  
ECAP Family Services Coordinator/Outcomes Specialist  
Entitlements Advocate  
Executive Trainee  
Family Services Coordinator

Grant Research Associate  
Human Resources Technician  
Import Account Representative  
Intelligence Analyst  
Junior City Planner  
Junior Project Control Officer  
Legal Intern/Secretary  
Logistics Coordinator  
Management Training Program Analyst

Naval Ship Acquisition Analyst  
 Paralegal  
 Property Administrator  
 Refugee Resettlement Specialist  
 Research Assistant

Servant Leader  
 Technical Sales Consultant  
 Training Recruiting Specialist  
 Travel Consultant  
 Vice President Business Development

**Organizations that have hired our graduates include:**

Abingdon Theatre Company  
 Alston & Bird LLP  
 AmeriHealth  
 BDP International  
 Best Learning  
 Bright Realty Services  
 Brown Brothers Harriman&Co  
 Catholic Charities  
 City of Norristown, PA  
 Cooley Manion Jones LLC  
 District Office of Congressman Sestak  
 Human Capital Solutions  
 InOutSource LLP  
 Jesuit Volunteer Corps  
 Lancaster General

Latin American Community Center  
 Maryland Parks & Planning Commission  
 McCabe World Travel  
 Philadelphia Freedom Schools  
 Project Renewal  
 Prudential  
 RockPort Capital Partners  
 Saint Gabriel's College  
 Teach for America  
 The Vanguard Group  
 U.S. Department of Defense  
 U.S. Department of the Navy  
 Ursinus College  
 Wilmington Finance

**Average Starting Salary – Interdisciplinary Health Services Majors – Classes of 2008 – 2012**

<b>Graduation Year</b>	<b># of Respondents</b>	<b>Average Total Salary</b>	<b>Average Bonus</b>	<b># of Bonuses</b>
2008	7	\$36,800	n/a	n/a
2009	5	\$39,500	n/a	n/a
2010	Too little data to report (number of respondents was less than 5)			
2011	6	\$31,200	n/a	n/a
2012	Too little data to report (number of respondents was less than 5)			

**Some of the graduate schools in which our new graduates have continued their education, in programs including Social Science, Education, Law and more:**

American University  
 Drexel University  
 Graduate Institute (Switzerland)  
 Harvard University

Syracuse University  
 Graduate Institute of International and Development Studies  
 University of Missouri

***FURTHER ASSISTANCE WITH YOUR MAJOR AND CAREER OPTIONS***

The Career Development Center can help you with the process of choosing a major and exploring your career options. For assistance, please call 610-660-3100 to schedule an appointment to meet with a Career Counselor.

***GETTING THE JOB – SAMPLE INTERNATIONAL RELATIONS MAJOR RESUME***

# BELLA BALA

123 LANDMARK AVE • PHILADELPHIA, PA 19131  
BBALA@SJU.EDU • (484) 567-8901

## EDUCATION

**Saint Joseph's University**

**Bachelor of Arts, International Relations and French, *summa cum laude***

- Study abroad at l'Université Marc Bloch, Strasbourg, France (January-June 2013)
- Member of Phi Beta Kappa honor society

**Philadelphia, PA**

**May 2014**

## EXPERIENCE

**U.S. Department of State, Bureau of Economics, Energy, and Business**

**Intern, Office of Multilateral Trade Affairs (MTA)**

- Evaluate effectiveness of U.S. preferential trading arrangements (GSP and CNL waivers)
- Construct comprehensive matrix of all trade development programs targeting Colombia
- Represent MTA at bilateral WTO accession negotiations, House Committee Farm Bill hearings, DR-CAFTA discussions, and various panel events

**Washington, DC**

**September 2013 – Present**

**Millennium Challenge Corporation**

**Presidential Management Fellow, Office of Economic Analysis**

- Developed beneficiary analysis methodology for existing MCC investments in Tanzania and Namibia
- Initiated cost-benefit analysis of proposed veterinary investment in Mongolia

**Washington, DC**

**June 2013 – August 2013**

**White & Case, LLP**

**Intern, International Trade Practice**

- Compiled comprehensive handbook on biofuels, including national energy policy histories for five major economies, for internal firm use
- Synthesized trade-related conferences and events for client distribution
- Completed client-driven research on specific WTO and US import regime topics

**Washington, DC**

**June 2012– September 2012**

**Overseas Private Investment Corporation**

**Intern, Office of Investment Policy**

- Analyzed OPIC investment insurance and structured finance projects targeting developing countries
- Evaluated effectiveness of OPIC-financed projects for the entire Afghanistan portfolio and developed recommendations for future investment

**Washington, DC**

**September 2011–January 2012**

**U.S. Department of State, Bureau of Economics, Energy, and Business Intern,**

**Office of Multilateral Trade Affairs (MTA)**

- Evaluated effectiveness of U.S. preferential trading arrangements (GSP and CNL waivers)
- Constructed comprehensive matrix of all trade development programs targeting Colombia
- Represented MTA at bilateral WTO accession negotiations, House Committee Farm Bill hearings, DR-CAFTA discussions, and various panel events

**Washington, DC**

**June 2011– August 2011**

## ADDITIONAL INFORMATION

Languages: French (fluent); German (proficient); Italian (proficient)  
Technology Skills: Microsoft Office suite; STATA statistical software