The next generation of leaders is a key component to long-term success for a family-owned business. The ability to engage and develop younger family members helps them effectively balance the responsibilities and opportunities of their family legacy.

Join Wells Fargo Middle Market Banking, Abbot Downing, and Saint Joseph's University's Haub School of Business for a free, four-part series focused on best practices for planning and preparing family businesses for successful transitions. The series consists of two live sessions and two dial-in webinars featuring experts in the field of family business.

**Part 3 – Seminar: Successful Succession — Getting In and Getting Out**

Hear case studies and best practices for effective change management focused on transition strategies for both family business founders and future leaders. The examples will spark innovation, move the family business forward, and ultimately lead to greater progress and profitability.

**Date:** Thursday, April 27, 2017  
**Time:** 8:00 a.m. – 10:30 a.m. Eastern Time  
**Location:** Saint Joseph’s University  
1st Floor Mandeville Hall  
5400 City Avenue  
Philadelphia, PA 19131

**RSVP:** Kindly RSVP to Kathleen Hoffman - khoffman@sju.edu by or before April 20, 2017.

**Featured Presenters:**

- **Mary Nicoletti**  
  Director, The Initiative for Family Business & Entrepreneurship, Saint Joseph's University, Haub School of Business

- **Jill Shipley**  
  Managing Director, Family Dynamics and Education, Abbot Downing

**Series dates:**

- **October 27, 2016**  
  Seminar Session  
  The ABCs of Educating and Engaging the Next Generation

- **January 26, 2017**  
  Webinar Session  
  Translating Vision into Action — Top Tactical Strategies for Engagement

- **April 27, 2017**  
  Seminar Session  
  Successful Succession — Getting In and Getting Out

- **June 19, 2017**  
  Webinar Session  
  The Family Business GPS — Navigating Effective Transitions

**Sponsored by:**

© 2017 Wells Fargo Bank, N.A. All rights reserved.